

Salesperson:
F & I Manager:

Vehicle Purchase Order

Sale Date: 6/26/2026
Print Date: 6/26/2026 2:23:23 PM
Stock Number: 1703

DEALER (Also referred to as "Seller")

Name: JH Sanders
Address: 41453 Ave14 1/2 Madera, CA 93636
Phone: (559) 822-4500 Fax: (559) 822-4508

BUYER (Also referred to as "You")

Name: James Beck
Address: 2865 Ferrocarril Rd Atascadero, CA 93422
Phone(s): H: (805) 235-8162

TRADE VEHICLE

Year/Make/Model N/A
VIN / Miles: N/A
Allowance - Payoff = Net: N/A
Lien holder: N/A

Seller has relied on the truth and accuracy of the information provided by buyer in connection with the Trade-In Vehicle(s). Buyer represents that you have given a true payoff amount on the vehicle traded in. If the payoff amount is more than the amount shown above you must pay Seller the excess on demand. Buyer warrants that he/she has good and marketable title which is not branded Initial Here: X N/A X N/A

FOR "AS-IS" SALE ONLY:

I AM FULLY AWARE THAT "AS-IS" MEANS THAT I ASSUME 100% RESPONSIBILITY FOR ALL FAULTS THAT THIS VEHICLE HAS NOW OR IN THE FUTURE, AND THAT I AM RELEASING THE DEALERSHIP FROM ANY RESPONSIBILITIES AND/OR LIABILITIES REGARDING THIS VEHICLE AND THAT I AM IN FULL AGREEMENT TO PURCHASE THIS VEHICLE UNDER THE ABOVE MENTIONED TERMS. THE BUYER HEREBY ACCEPTS THE ABOVE DESCRIBED VEHICLE IN ITS PRESENT "AS-IS" CONDITION AND WAIVES ALL WARRANTIES INCLUDING THE DEALER'S IMPLIED WARRANTY OF MERCHANTABILITY AND THE DEALER'S IMPLIED WARRANTY OF FITNESS. SHOULD THE VEHICLE PROVE DEFECTIVE FOLLOWING BUYER'S PURCHASE, THE BUYER AND NOT THE DEALER, DISTRIBUTOR OR RETAILER ASSUMES THE ENTIRE COST OF ALL NECESSARY SERVICING OR REPAIR.

USED CAR BUYERS GUIDE: THE INFORMATION YOU SEE ON THE WINDOW FORM FOR THIS VEHICLE IS PART OF THIS CONTACT. INFORMATION ON THE WINDOW FORM OVERRIDES ANY CONTRARY PROVISIONS IN THE CONTRACT OF SALE.

THE MINIMUM PUBLIC LIABILITY INSURANCE LIMITS PROVIDED IN LAW MUST BE MET BY EVERY PERSON WHO PURCHASES A VEHICLE. IF YOU ARE UNSURE WHETHER OR NOT YOUR CURRENT INSURANCE POLICY WILL COVER YOUR NEWLY ACQUIRED VEHICLE IN THE EVENT OF AN ACCIDENT, YOU SHOULD CONTACT YOUR INSURANCE AGENT. YOUR PRESENT POLICY MAY NOT COVER COLLISION DAMAGE OR MAY NOT PROVIDE FOR FULL REPLACEMENT COSTS FOR THE VEHICLE BEING PURCHASED. THERE IS NO COOLING-OFF PERIOD UNLESS YOU OBTAIN A CONTRACT CANCELLATION OPTION

* Title and Reg. Fees are Estimates Only. Buyer will get a refund if overpaid and will owe money if underpaid

** Seller may receive a fee or commission for providing Service Contract or GAP. Documentary Service Fee is for cost of preparing documents related to the sale and is NOT NEGOTIABLE and not required by law.

READ THIS ENTIRE DOCUMENT BEFORE SIGNING, IT INCLUDES MANY IMPORTANT AND BINDING PROVISIONS.

Purchaser agrees that (1) this order includes all the terms and conditions on the face of this form together with any attachments referenced herein. (2) This order cancels and supersedes any prior agreement and as of the date herein comprises the complete and exclusive statement of the terms of this agreement relating to the subject matters covered hereby. (3) If a retail installment contract or note and security agreement is signed in conjunction with this purchase order (collectively, the "agreement"), the agreement is binding upon execution, provided however, that the dealer will hereafter assess the buyer's creditworthiness and if the dealer does not hereafter approve financing on account of the buyer's creditworthiness and subsequently notifies buyer of such disapproval, this agreement is void, except as may otherwise be provided herein. (4) Purchaser by execution of this order certifies that he or she is of legal age and acknowledges that he or she has read its terms, conditions and attachments and has received a true copy of this order. (5) If any amount of purchase price is not paid at time of delivery of vehicle to purchaser, the purchaser grants to selling dealer a purchase money security interest in this vehicle as security for payment of the balance of the purchase price.

6/26/2026
Buyer's Signature _____ Date _____
6/26/2026
Co-Buyer's Signature _____ Date _____

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VEHICLE

Year/Make/Model: 2026 TRAILS WEST CLASSIC II
VIN: 49SB71928TP079212 Miles: 0 ☒ Actual
DISCLOSURE

CO-BUYER

Name: N/A
Address: N/A
Phone(s): N/A

TRADE VEHICLE

Sales Negotiated Price..... \$20,799.00
Accessories..... \$0.00
GAP \$0.00
Service Contract No Warranty \$0.00

Subtotal: \$20,799.00

Reg / Title / DMV Fees* \$39.00
Electronic Filing Fee..... \$37.00
Documentary Service Fee \$85.00

Subtotal: \$161.00

N/A \$0.00
Sales Tax 8.750% \$1,827.35

Sales Total: \$22,787.35

Deposit / Cash Down..... \$0.00
Deferred Down Payment(s)..... \$0.00
Net Trade Value..... \$0.00
N/A \$0.00

Total Down: \$0.00

Cash Due / Finance Amount \$22,787.35

Accepted By (Dealer or Authorized Representative)
Dealer may receive a fee, commission, or other compensation
for providing, procuring, or arranging financing

Trails West Retail Order

Serial 49SB71928TP0 79212
Control # 33520 **Dealer PO#**

Dealership: JH Sanders, Inc.

Added Options

Ordered By: Mary **Sold For:** Inventory

Order Date: 10/9/2023 **Entered By:** Shane

Model: Classic II 2-Horse

Model Description:

Bumper Pull, Slant Load, Horse Trailer. Drop Down Feed Windows (head side)

Graphics Pkg: Rib-Char

Logos: 1-Charcoal **Cove Logos:** 1-Charcoal

Standard Axles: 3500#

Standard Tires: ST225/75R15 LRD

Special Instructions:

Due Date: 6/20/2025

Shipping Instructions:

<u>Qty</u>	<u>Description</u>	<u>Price</u>	<u>Total</u>
1	Convenience Pkg w/15" LRD on Gr	\$774	\$774
1	Stationary SR ILO Swing-Out SR	\$0	\$0
1	Warmblood Stall & Height, 2-Hors	\$1,551	\$1,551
Total Options			\$2,326

Model Base Price: \$22,036

Total Options: \$2,326

Total Price: \$24,361

Note: This is not an invoice. The prices and equipment shown on this confirmation are tentative and subject to change or correction without prior notice. No claims against the listed content or prices will be accepted. Refer to the trailer invoice for final equipment, pricing and content of the trailer.